

# Second Quarter Fiscal Year 2022 Earnings Presentation

August 22, 2022

AUG 22, 2022

### **Legal Disclaimer**

#### Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "estimate," "plan," "project," "forecast," "intend," "will," "expect," "anticipate," "believe," "seek," "farget" or other similar expressions that predict or indicate future events or trant are not statements of historical matters. These forward-looking statements include, but are not limited to, those related to the Company's ability to scale and grow its business, source clean and renewable energy, the advantages and expected growth of the Company, future estimates of revenue, net income, adjusted EBITDA, liquidity and cash flow, and availability of capital, future estimates of computing capacity and operating power, future demand for hosting capacity, future estimate of hashrate (including mix of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating power, future estimates of self-mining and hosting), operating because of the Company's self-mining and hosting), operating gigawatts and power, future estimates of self-mining and hosting), operating self-mining and h

Year over year comparisons are based on the combined results of Core Scientific and its acquired entities.

#### Non-GAAP Financial Measures

This presentation also contains non-GAAP financial measures as defined by the SEC rules, including Adjusted EBITDA and adjusted earnings (loss) per diluted share. The Company believes that these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to the Company's financial condition and results of operations. The Company's management uses certain of these non-GAAP measures to compare the Company's performance to that of prior periods for trend analyses and for budgeting and planning purposes. The Company urges investors not to rely on any single financial measure to evaluate its business.

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### **Core Scientific Snapshot**

Digital Asset Self-Mining | Colocation Services | Blockchain Technology

Nasdaq: CORZ

\$164.0M

Second Quarter 2022 Revenue

+/- Year End 300,000 Servers

Expected 2022 Fleet Size

\$(810.5)M

Second Quarter 2022 Net Loss Driven Primarily by Goodwill and other intangibles Impairment

+/- Year End 31 EH/s

Expected 2022 Hashrate<sup>1</sup>

\$59.1M

Second Quarter 2022 Adjusted EBITDA

+/- Year End 1 GW

Expected 2022 Power

1 Represents midpoint of 30 EH/s to 32 EH/s guidance range for 2022E performance

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## **Second Quarter 2022 Performance Summary**

Metric (dollars in millions except per share amounts)	Second Quarter 2022	Notes
Total ending hashrate	17.9 EH/s	10% increase from 3/31/22 (16.2 EH/s)
Bitcoins produced	3,365	Increased from 3,202 bitcoins in first quarter
Bitcoins held	1,959	\$40.7 million carrying value as of 6/30/22, including effect of accounting impairment
Revenue	\$164.0	118% increase over prior year
Net loss	\$(810.5)	\$807.1 million increase in loss over prior year
Adjusted EBITDA <sup>1</sup>	\$59.1	185% increase over prior year
Loss per diluted share	\$(2.49)	-
Adjusted earnings per diluted share <sup>2</sup>	\$0.18	38% increase over prior year

<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA is a non-GAAP financial measure, See slide 19 for a reconciliation of adjusted EBITDA to its most comparable GAAP figure.

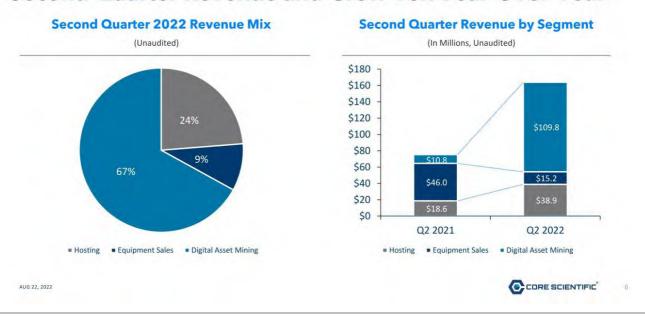
<sup>&</sup>lt;sup>2</sup> Adjusted earnings per diluted share is a non-GAAP financial measure. See slide 20 for a reconciliation of adjusted earnings (loss) per diluted share to its most comparable GAAP figure.

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## Core Scientific Mined More Bitcoins in the First Half of 2022 than Any Other Listed Digital Asset Miner



## Digital Asset Mining Revenue Represented 67% of Second Quarter Revenue and Grew 10x Year-Over-Year



## Second Quarter Net Loss Driven Primarily by \$790.8 Million Goodwill and Other Intangibles Impairment

#### **SECOND QUARTER 2022 LOSS DRIVERS**



## Developed and Manage Data Centers Totaling Approximately 800,000 Square Feet Across Five States



## **Continued Progress on Three Texas Data Center Projects**





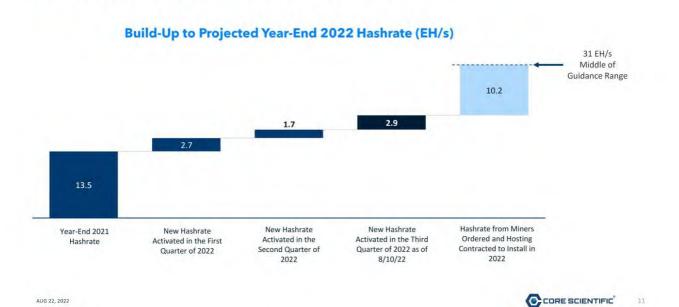




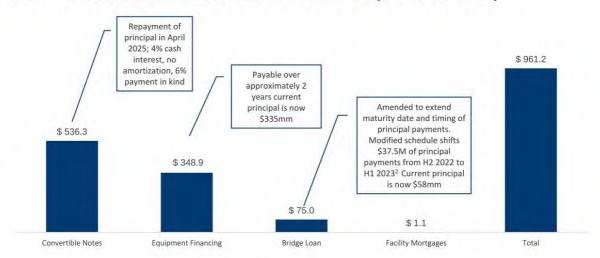
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### **Visibility toward 2022 Hashrate Goal**



## Total Debt of ~\$1 Billion¹ Being Restructured to Improve Cash Flow in the Second Half of 2022 (in millions)



Does not include \$190,273k Fair Value Adjustment on Convertible Notes or \$(4,214)k Unamortized Discount and Debt Issuance Costs
Note, under the terms of the amendment, 25% of any ELOC proceeds will be applied to principal amortization of the Bridge Notes with the

ng with the 6/1/2023 payment

## Self-Mining Economics: Year-to-Date Second Quarter Cash (Cost) to Mine a Bitcoin

		Year-to-Date Q2 2022				
Cash to Mine a BTC <sup>1</sup>		Total Cost (th	ousands)	Per BTC		
養	Power Costs	\$	55,500	\$	8,500	
	Operational Costs <sup>2</sup>		11,400		1,700	
(\$ <b>=</b> B)	Cash to Mine a BTC	\$	66,850	\$	10,200	

Total Costs / 6,567 BTC

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 $<sup>^{\</sup>rm 1}$  Produced 6,567 Bitcoins during Q1 and Q2 2022 at an average BTC price of ~\$37.0K

<sup>&</sup>lt;sup>2</sup> Includes personnel and related costs, software, telecommunications, security, etc. Amount excludes stock-based compensation and depreciation.

## **Why Core Scientific?**





## **2022 Selected Quarterly Results**

(Thousands)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD Fiscal Year 2022	Full Fiscal Year 2021
		Una	udited		Unaudited	
Revenue	\$192,519	\$163,972	. 6	- 6	\$356,491	\$544,483
Cost of Revenue	122,516	151,255	+		273,771	305,621
Gross Profit	70,003	12,717			82,720	238,862
Research and Development	3,340	14,773		*	18,113	7,674
Sales, Marketing, G&A	41,558	101,112		7	142,670	64,666
Operating (Loss) Income	(26,717)	(1,045,383)			(1,072,100)	131,494
Net (Loss) Income	(466,204)	(810,475)	1.1	-	(1,276,679)	47,312
Adjusted EBITDA 1	93,041	59,111		+	152,152	238,940
Adjusted EBITDA Margin	48.3%	36.0%	4.	-	42.7%	43.9%

<sup>&</sup>lt;sup>1</sup>Adjusted EBITDA is a non-GAAP financial measure. See slide slide #19 for a reconciliation of adjusted EBITDA to its most comparable GAAP figure.

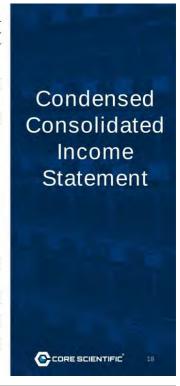


			(	Quarter Ende	d			
	2Q22	1Q22	4Q21	3Q21	2Q21	1Q21	Change Y/Y	
Hosting Hash Rate (EOP)	7.6	7.9	7.0	4.6	5.0	3.2	52%	
Self-Mining Hash Rate (EOP)	10.3	8.3	6.7	2.7	0.5	0.4	NM	The second second
Total Hash Rate (EOP)	17.9	16.2	13.7	7.3	5.5	3.6	227%	Key Financia
Network Hash Rate (EOP)	214.6	201.8	168.2	140.2	89.0	164.9	141%	
Core Share of Network	8%	8%	8%	5%	6%	2%	36%	and
# of BTC Mined	3,365	3,202	2,498	1,588	928	753	263%	
Number of BTC Hosted Miners ('000)	79	82	74	56	61	47	29%	Operating
Number of BTC Self-Miners ('000)	103	82	67	29	5	4	NM	Metrics
Total BTC Miners est. ('000)	182	164	141	85	66	51	177%	Metrics

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Unaudited -			(	Quarter Ende	d		
							Change
(\$ Millions)	2Q22	1Q22	4Q21	3Q21	2Q21	1Q21	Y/Y
Hosting Revenue	\$38.9	\$33.2	\$27.6	\$20.5	\$18.6	\$12.7	110%
Equipment Sales	\$15.2	\$26.3	\$134.8	\$35.5	\$46.0	\$31.9	-67%
Digital Asset Mining	\$109.8	\$133.0	\$139.4	\$57.1	\$10.8	\$9.6	920%
Total Revenue	\$164.0	\$192.5	\$301.8	\$113.1	\$75.3	\$54.2	118%
Cost of Revenue (excl. SBC)	\$134.4	\$120.5	\$156.0	\$55.1	\$50.8	\$39.7	165%
Stock-Based Compensation (SBC)	\$16.9	\$2.0	\$4.1	\$0.0	\$0.0	\$0.0	-
Total Cost of Revenue	\$151.3	\$122.5	\$160.1	\$55.1	\$50.8	\$39.7	198%
Gross profit	\$12.7	\$70.0	\$141.7	\$58.1	\$24.5	\$14.5	-48%
Gain on legal settlements	\$0.0	\$0.0	(\$0.0)	(\$2.6)	\$0.0	\$0.0	=
Gain from sales of digital currency assets	\$11.8	\$2.2	\$4.4	\$0.4	(\$0.0)	\$0.0	NM
Impairment on goodwill and other intangibles	(\$790.8)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	=
Impairment of digital currency assets	(\$150.2)	(\$54.0)	(\$24.7)	(\$12.6)	\$0.0	\$0.0	-
Losses on exchange or disposal of property, plant, and equipment	(\$13.1)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	NM
Operating Expenses:							
Research and Development (excl. SBC)	\$1.6	\$1.5	\$2.3	\$1.6	\$1.4	\$1.2	11%
Sales and Marketing (excl. SBC)	\$1.1	\$1.0	\$1.0	\$0.9	\$0.7	\$0.5	63%
General and Administrative (excl. SBC)	\$19.1	\$18.7	\$12.1	\$7.7	\$4.7	\$3.2	304%
Stock-Based Compensation (SBC)	\$94.1	\$23.8	\$3.8	\$28.3	\$2.1	\$0.6	NM
Total Operating Expenses	\$115.9	\$44.9	\$19.3	\$38.5	\$9.0	\$5.5	NM
Operating (Loss) Income	(\$1,045.4)	(\$26.7)	\$102.2	\$4.8	\$15.5	\$9.0	NM
Total Non-Operating Income (Loss)	\$186.3	(\$397.1)	(\$25.2)	(\$22.2)	(\$18.8)	(\$2.2)	NM
Net (Loss) Income Before Tax	(\$859.1)	(\$423.8)	\$77.0	(\$17.4)	(\$3.3)	\$6.8	NM
Income Tax (Benefit) Expense	(\$48.7)	\$42.4	\$16.5	(\$0.8)	\$0.1	\$0.0	NM
Net (Loss) Income	(\$810.5)	(\$466.2)	\$60.5	(\$16.6)	(\$3.4)	\$6.8	NM
Adjusted EBITDA	\$59.1	\$93.0	\$150.9	\$54.7	\$20.8	\$12.5	185%



Appendix A	
Reconciliation of Second Quarter Fiscal Year 2021-2022	Adjusted EBITDA
(Unaudited, Thousands)	Three Months Ended June 30,

	2022	2021
Net (loss) income	\$ (810,475)	\$ (3,414
Adjustments:		
Interest expense, net	27,116	10,846
Income tax (benefit) expense	(48,650)	118
Depreciation and amortization	49,835	3,075
Loss on debt from extinguishment	-	7,97
Stock-based compensation expense	110,998	2,13
Fair value adjustments on derivative warrant liabilities	(22,189)	-
Fair value adjustment on convertible notes	(195,061)	
(Gain) loss from sales of digital assets	(11,808)	1
Impairment of digital assets	150,213	-
Impairment of goodwill and other intangibles	790,753	-
Losses on exchange or disposal of property, plant and equipment	13,057	1
Gain on sale of intangible assets	(5,904)	-
Restructuring charges	1,445	19
Fair value adjustment on acquired vendor liability	9,789	-
Other non-cash and non-recurring items	(8)	-
Adjusted EBITDA	\$ 59,111	\$ 20,768



Appendix B	
Reconciliation of Second Quarter Fiscal Year 2021-202	22 Adjusted earnings per share
(Unaudited, Shares in Thousands)	Three Months Ended June 30,

	2022	2021
Net (loss) income per diluted share	\$ (2.49)	\$ (0.02
Adjustments:		
Interest expense, net	0.08	0.0
Income tax (benefit) expense	(0.15)	4-
Depreciation and amortization	0.15	0.0
Loss on debt from extinguishment	-	0.0
Stock-based compensation expense	0.34	0.0
Fair value adjustments on derivative warrant liabilities	(0.07)	-
Fair value adjustment on convertible notes	(0.60)	-
(Gain) loss from sales of digital assets	(0.04)	-
Impairment of digital assets	0.46	-
Impairment of goodwill and other intangibles	2.44	-
Losses on exchange or disposal of property, plant and equipment	0.04	-
Gain on sale of intangible assets	(0.02)	1-
Restructuring charges	-	-
Fair value adjustment on acquired vendor liability	0.04	
Other non-cash or non-recurring items	-	-
Adjusted earnings per diluted share	\$ 0.18	\$ 0.1
Weighted average shares outstanding - diluted	324,967	158,890

